

# Inside Sales Reps - PT (Flexible Schedules) (No Cold Calling)

- Melville, NY
- Part-time, Full Time, Flex Time

## Company Description

**US Debt Consulting is a direct marketing company dedicated to helping students lower their student loan payments and reduce the total student loan debt. We partner with renowned experts and leading edge innovators to help get the most reduction possible for students. You can review our services on [www.usdebtconsulting.org](http://www.usdebtconsulting.org)**

## Job Description

The primary responsibility of the Call Center Sales Representative will be to follow up on hot leads that are assigned to each rep. Call prospective client to provide information and answer questions, with a goal of securing sales. (This position DOES NOT require cold calling!)

We offer a complete training to ensure that you have the tools you need to be successful!

**We offer flexible shifts between the hours of 9am-6pm**

## Qualifications

The ideal candidate will have either sales or retail experience, but if not , **WE ARE WILLING TO TRAIN THE RIGHT PERSON!!**

- The ability to speak and communicate in a clear and articulate manner
- Keen social skills that turn leads into customers
- Prior sales experience preferred but not required.
- Highly motivated and ambitious with a positive ‘can-do’ attitude
- Must be a self-starter able to multi-task and adapt to changing situations.
- Excellent written and verbal communication skills resulting in the ability to influence others.
- Conveys a sense of urgency and drives issues to closure.
- Must be mature and confident with strong interpersonal skills and a true team player
- Concurrent with your educational pursuits, a history of extracurricular is preferred.

## Additional Information

- We are offering an hourly base, including a generous commission structure, bonuses, and incentives
- Commission Payouts are uncapped
- Contest Giveaways
- Career Advancement Opportunities
- Casual Dress Environment (Yes, jeans are ok!)
- Friendly atmosphere and supportive learning environment.

US Debt Consulting is an Equal Opportunity Employer

