

Roundtable 5/15/18

Date: May 15, 2018

Time: 8:30–10:00 am

Where:

Coldwell Banker Residential Brokerage

One Huntington Quadrangle,

Ste.1C –07

Melville, NY 11747

Presentation: Real Estate Market Trends in Nassau and Suffolk Counties.

"Are you aware of which home improvements could potentially increase the value and selling price of your home?"

In addition to the presentation by Coldwell Banker, we will have an open "round table" discussion regarding today's trending local business developments.

Please join Scott Comer, Associate Real Estate Broker; Regional Branch Manager, and Lisa Coyle, Real Estate

Salesperson for a current discussion of the Long Island real estate market. Scott and Lisa will also talk about the trends in home improvements and which ones will increase your home's value, from a buyers and appraisers perspective. The discussion on the market will also cover the inventory shortage and the effect it has on home values.

A Chamber member for several years, Lisa had a successful management accounting and bookkeeping business on Long Island. Before moving to Dix Hills, Lisa and her family relocated eight times which included international and cross country moves. With her background in accounting and relocation she now applies those skills and the love of her hometown and surrounding areas to real estate sales.

Scott began his real estate career nearly 15 years ago as a licensed sales agent, and trainer, then moved to Coldwell Banker Residential Brokerage almost 8 years ago as the Director of Training and Education. For the past 6 years he has been the managing broker for the Dix Hills regional office, including a 1 ½ year Regional Branch Manager position where he oversaw the Dix Hills and Babylon office, with approximately 80 sales associates combined.